

# SEMINAR 2008 - ARENA SPEECH

“WE’VE COME A LONG WAY ... YET WE’VE ONLY JUST BEGUN”

By SrNSD PAT DANFORTH

*Wear first Beauty Coat – Perfectly HOT in summer, perfectly COLD in winter!*

*Take pink tray case with Tupperware Container, Black Travel Tote & P latinum Bag*

1973	Artist’s Palette Tray & Mirror	<b><u>SLIDE 1</u></b>
	Products: Blush Rouge / Black Eyeliner / Compact	
	First Award: Pearl Bird’s Nest Ring Golden Goblet	
1975	Ribbons: Future Director / DIQ / Go -Give Jan1989	
1977	Awards: Star Consultant Pin & Rings Star Director Pin Mink Checkbook Cover & Fur Collar	
1978	Products: Blusher in Compact	
1979	Ribbons: Buick Regal	
1980	Ribbons: Cadillacs	<b><u>SLIDE 2</u></b>
1981	Awards: Diamond Bar Pins	
1984	Awards: VIP Medallion	
1985	Trips: Yearly since 1985 (Tim & Pat)	<b><u>SLIDE 3</u></b>
Mid '80s	Products: Single Products in Custom Compacts Color Palettes (Laptop)	
1990	Color Cards Mine became ... Look Cards	<b><u>SLIDE 4</u></b>
1996/ 1997	Cancer Medical Alert Bracelet	<b><u>SLIDE 5</u></b>
FAMILY THROUGH THE YEARS		<b><u>SLIDE 6</u></b>
T-SHIRT	“Been there ... done that”	<b><u>SLIDE 7</u></b>

**\$48,000 ROSETTE ... TO-DATE INCOME OF \$5,000,000 +  
PERKS SUCH AS ... CHAIN OF CADILLAC KEYS!!!!**