

LUCKY ME!

Sr. NSD Pat Danforth
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As I was checking in at the airport counter this morning, the agent remarked on how "lucky" I was to be going to Spain with my husband for eight days ... and then meeting our daughters Jessica and Regan, plus Jessica's husband John and 17mo old Madison in Istanbul, Turkey for five days. There was so much I wanted to respond, but she wouldn't have understood, and the line behind me was long.

I wanted to tell her that luck had nothing to do with it... that luck is when *your* preparation meets an opportunity that *you* have created.

I wanted to tell her that nothing ever fell in my lap... unless my lap was *out there* to catch it!

I wanted to tell her about the thousands of faces, classes, and interviews I have done in the past twenty-nine years... and the *rewards of helping women* feel better about themselves and their lives.

I wanted to tell her that I have probably heard a hundred thousand "no's" ... but more importantly, *I have heard enough "yes's"* to get this product and opportunity into probably a hundred thousand homes!

I wanted to tell her that in 5 years she will most likely be at the same ticket counter...
and so will I ...
off on yet another incredible NSD Summit!

Is Mary Kay worth the effort? Is it worth the investment of your time? Is it worth the creative time management you must implement? **YES! There is no doubt in my mind that you will reap the rewards when you sow enough seeds.**

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As of May 2010:

We have enjoyed a five-star trip every year since 1985... destinations include: Australia, New Zealand, Hong Kong, all the Hawaiian Islands, Puerto Rico, the Virgin Islands, almost all of Continental Europe (Denmark, Germany, France, Spain, Italy, Switzerland, and Austria); plus Hungary, Turkey, Greece, Russia, Croatia, and cruises to French Polynesia, and the British Isles, Mediterranean, Baltic, Adriatic, & Aegean Seas.