

## PAT DANFORTH ACCOLADES

**PAT DANFORTH** was born and raised in Ohio, where she married her husband **Tim** in January 1971. During the last 15 years of Tim's 20-year Air Force career they moved 12 times before settling near Dallas, TX where he was a pilot for Delta Airlines and retired again after another 16 year career. Less than a year after Tim's "retirement" they moved to a dream home and location in Austin, TX on Lake Travis. They have two daughters, **Jessica** (is a Doctor & Attorney, married to John, an ER Doctor, with 12 yr old Madison & 7 yr old Trace) and **Regan** (is married to Craig, a realtor, with 3 yr old TJ). Regan is a Mary Kay Future Executive Senior Director, New Director Program Triple Crown member, and has been a member of the Circle of Achievement six times. Pat became a **Consultant in March 1973**. She debuted as a **Director in August 1975** and as a **National Sales Director in July 1990**.

Pat earned the use of her first **Mary Kay Premier Club car in 1979**, with a new pink **Cadillac every two years since 1980!** Her most recent... and **SEVENTEENTH...** is a Cadillac CTS valued at over \$60,000!!

As a Director, Pat led her Unit to the top of Mary Kay sales with **six times Circle of Achievement** and **five times Circle of Excellence** Seminar recognition. During those years she won **diamonds, cash bonuses, and yearly trips** with her husband and her Mary Kay peers to all parts of the world! Now Pat and Tim go with the other Nationals and their husbands to an exciting **NSD Summit Meeting destination each spring!** They have enjoyed a five-star trip every year since 1985... destinations include: Australia, New Zealand, Turkey, Mainland China, Hong Kong, all the Hawaiian Islands, Puerto Rico, Virgin Islands, Bermuda, Mexico, Spain, France, Italy, Switzerland, Denmark, Sweden, Estonia, Russia, Hungary, the Czech Republic, and cruises to French Polynesia, the British Isles, Mediterranean, Baltic, Adriatic, & Aegean Seas. Pat's **highest monthly check was \$67,730.67...** she has earned over **SEVEN MILLION DOLLARS** during her Mary Kay career.

But ask Pat and she'll tell you she was most honored...

- by her selection as her Seminar's **Miss Go-Give in January 1989**
- by Mary Kay sending her to **Australia & New Zealand in 1994** to teach their Consultants & Directors ... and to **Mexico in 2008** to mentor the European NSDs
- and by selection as a charter member of the **NSD Marketing Advisory Board & the Mary Kay Foundation Advisory Board!**

Please help me welcome, Senior... 11-times Inner Circle... NSD Pat Danforth

## TIM DANFORTH ACCOLADES

TIM DANFORTH's leadership skills began as an Eagle Scout, continued in High School as Class President and Captain of the Swim Team, and in College as an officer in ROTC. He graduated from Miami University in Ohio, with a degree in History, and has a Master's Degree in Guidance & Counseling from Troy State University in Alabama.

Tim served 20-years in the Air Force, including two tours in Viet Nam where he was awarded three Distinguished Flying Crosses and the Silver Star. He excelled in every aspect of his Air Force career: public speaking, teaching new officers to fly the T-38 trainer jets, being an aide to a returning POW General, and leading fighter squadrons. By the way, if you live in an area with an active Air Force base, please don't complain of the jet noise ... it is the sound of freedom!

Tim and Pat married in January 1971, three years into his Air Force career. During the last 15 years of Tim's 20-year Air Force career they moved 12 times before he retired as a Lt. Colonel. He then flew for Delta Air Lines for 16 years, retiring as a Captain in 2004. After less than a year of Tim's "retirement" they moved to a dream home and location near Austin, TX on Lake Travis. Tim is now available to travel with Pat on additional Mary Kay trips, not just Seminar and Top Director and NSD Trips! In between their travels he maintains their 8000 square foot home and "garage mahal", their boat and dock, and their "fleet" of four cars (don't ask!), plus a tractor and various other mechanical "man-toys". He also takes care of the medical and financial responsibilities for Pat's mother, as he did for both of his parents before they passed away. But he always fits in time for both of their daughters and the three grandchildren... who also live in Austin!

Pat will tell you that Tim has been supportive since the very day in March 1973 when she signed her Agreement (and wrote a "hot check" for her Starter Kit). His two careers often took him away from home, but the family always worked it out. Tim even had a three year assignment in Germany with Pat and the girls living in and commuting between two homes! In spite of the challenges there was never a negative moment or word toward her career. Tim always said that his Air Force career was his passion, but it was temporary, and Mary Kay was for a lifetime!

Please help me welcome a true Mary Kay "Man-Behind-the-Woman" ...

Tim Danforth!