

DARE 2007

Danforth Area Representing Excellence

MARY KAY CORPORATE GUEST SPEAKERS



SUSAN JOHNSON

Director, Ruby Sales Development

Responsible for leading the Ruby Sales Development Team and providing career building support. She is the liaison between the Sales Force and the Company.

Has been employed for 24 years at Mary Kay ... since April 1983. Worked in several positions in Consultant Records for nine years. Transferred to Sales Development 15 years ago as a Coordinator and was then promoted to Manager. Promoted to the position of Sales Development Director 8 years ago. Earned a Bachelors of Science Degree in Business Management at Le Tourneau University. Susan is married to husband, Richard with a 22 year old daughter, Jordan, who is attending college in California. They have a sheltie dog named Ranger and a cat named Smokey. Susan enjoys gardening, reading, and spending time with her family.



LEAH HERRINGTON

Director, Brand Development for the global color category

Responsible for leading the product development and branding of Mary Kay's global color category

15 years of product development and branding experience - Joined MKHQ in June, 1998 Has worked for Quaker State in product management and advertising. Graduated with Bachelors in Business Administration in Marketing from Texas A&M University (1993), and with a Masters in Business Administration from the University of Texas at Dallas (2000). Leah is married to Chad and they have 5-year-old triplet boys Connor, Garrett, and Chase (they just started kindergarten this year!), a one year old son named Hayden, plus a yellow lab named Riley. Leah enjoys playing with their children, snow skiing, riding horses, and of course playing with make-up!



KIMBERLY KIGHT

Manager, Brand Development for the global color category

Responsible for the product development and branding of Mary Kay's global color category

11 years of product development and branding experience - Joined MKHQ in April, 2007 Has worked for Rock & Republic, Elizabeth Arden Spas, and Saks Fifth Avenue. Graduated with Bachelors in Business Administration in Marketing from the University of Tennessee- Knoxville (1997). Graduated with Masters in Business Administration from Emory University with a focus on Marketing, Strategy and Global Management (2006). Kimberly moved to Dallas, Texas in April, 2007. She is originally from Tennessee, but has also lived in New York, Atlanta, Los Angeles, and Orlando. Kimberly's interests include travel, fashion, football and dogs (she hopes to adopt in the spring!)



ALLISON WOODLOCK

Associate, Brand Development for the global color category

Responsible for the product development and branding of Mary Kay's global color category

1 year of product development and branding experience - Joined MKHQ in September, 2006 3 years of retail management with JC Penney where she was a Department Manager and was responsible for hiring and coaching employees, forecasting and monitoring department sales, and supporting promotional programs through event planning and visual presentations. Graduated with a Bachelors in Business Administration in Marketing from Texas Tech University (2002) Allison is originally from Abilene, TX. She is in the process of applying for graduate school. She loves to play tennis, mountain bike, and kayak.