

DANFORTH AREA SEMINAR AWARDS

CONTEST QUALIFICATIONS

CIRCLES OF MERIT / ACHIEVEMENT / EXCELLENCE FOR UNIT SHARING

Circle of Merit is 36 qualified Unit Members (\$600 whl) - Receive an Area Rosette & an Award

Circle of Achievement is 60 qualified Unit Members (\$600 whl) - Receive an Area Rosette & an Award (or Bee if TOP TEN)

Circle of Excellence is 96 qualified Unit Members (\$600 whl) - Receive an Area Rosette & an Award (or Bee if TOP TEN)

TOP TEN (Min 60 qualified Unit Members) - Receive a Plaque, a LARGE Area Rosette, & a 14K Gold Bee with Pearls

PEARL BEE AWARDS WHEN IN TOP TEN WITH A MINIMUM OF 60 QUALIFIED UNIT MEMBERS:

60 qualified Unit Members - Receive a 14K Gold Bee with Pearls & ONE DIAMOND

96 + qualified Unit Members - Receive a 14K Gold Bee with Pearls & TWO DIAMONDS

QUEEN Receives a 14K Gold Bee with Pearls & THREE DIAMONDS

CIRCLES OF MERIT / ACHIEVEMENT / EXCELLENCE FOR UNIT RETAIL PRODUCTION

Circle of Merit is \$150,000 - \$299,999 - Receive an Area Rosette

Circle of Achievement is \$300,000 - \$649,999 - Receive an Area Rosette & an Award (or Bee if TOP TEN)

Circle of Excellence is \$650,000 +- Receive an Area Rosette & an Award (or Bee if TOP TEN)

TOP TEN (Min \$300,000) - Receive a Plaque, a LARGE Area Rosette, & a 14K Gold Bee with Pearls

PEARL BEE AWARDS WHEN IN TOP TEN:

\$300,000-\$499,999 - Receive a 14K Gold Bee with Pearls

\$500,000-\$649,999 - Receive a 14K Gold Bee with Pearls & ONE DIAMOND

\$650,000-\$799,999 - Receive a 14K Gold Bee with Pearls & TWO DIAMONDS

\$800,000+ - Receive a 14K Gold Bee with Pearls & THREE DIAMONDS

QUEEN - Receives a 14K Gold Bee with Pearls & FIVE DIAMONDS

AREA DIRECTOR PRINCESS COURT OF PERSONAL SALES

Minimum of \$18,000 Retail in personal purchases receive an Area Rosette

Minimum of \$27,000 Retail in personal purchases receive an Area Rosette & Award

TOP TEN (\$36,000 + Retail) receive an Area Rosette, Plaque, & 14K Gold Bee

QUEEN (\$36,000 + Retail) receives an Area Rosette, Plaque, & 14K Bee with Diamond

AREA CONSULTANT PRINCESS COURT OF PERSONAL SALES

Minimum of \$18,000 Retail in personal purchases receive an Area Rosette

Minimum of \$27,000 Retail in personal purchases receive an Area Rosette & Award

TOP TEN (\$36,000 + Retail) receive an Area Rosette, Plaque, & 14K Gold Bee

QUEEN (\$36,000 + Retail) receives an Area Rosette, Plaque, & 14K Bee with Diamond

AREA PRINCESS COURT OF PERSONAL SHARING

From 8-11 qualified Team Members (\$600 wholesale) receive an Area Rosette

From 12-23 qualified (\$600 wholesale) receive an Area Rosette & Award

24 or more qualified (\$600 wholesale) = NATIONAL QUEENS COURT OF SHARING

TOP TEN (minimum 24 or more qualified) receive an Area Rosette, Plaque, & 14K Gold Bee

QUEEN (minimum 24 or more qualified) receives an Area Rosette, Plaque, & 14K Bee with Diamond

Within the groups, ranking is based on Seminar Commission Check

MOST IMPROVED UNIT

Reports compare the same time frame from last Seminar year to this Seminar year.

A "Most Improved" Unit has had at least one full Seminar year as a Unit

TOP FIVE

#2-5 in OVERALL UNIT at Seminar will receive an Area Rosette & an Award
QUEEN receives an Area Rosette, Plaque, & 14K Ruby Bee with a Diamond

*****OVERALL UNIT*****

Determined by totaling all category percentages.

**GROSS
WHOLESALE**

**UNIT
SIZE**

**AGREEMENT
RECRUITS**

**CONSULTANT
PRODUCTIVITY**

ROOKIE UNIT OF THE YEAR

A "Rookie" Unit must have one full Seminar year as a Unit before she moves to the "Most Improved" list.

TOP FIVE

#2-5 in ROOKIE UNIT at Seminar will receive an Area Rosette & an Award
QUEEN receives an Area Rosette, Plaque, & 14K Ruby Bee with a Diamond

*****OVERALL UNIT*****

Determined by totaling all category rankings.

**GROSS
WHOLESALE**

**UNIT
SIZE**

**AGREEMENT
RECRUITS**

**CONSULTANT
PRODUCTIVITY**