

Seminar 2008 - Area Meal Package Info

Emailed May 1, 2008

Dear **Danforth Directors AND Danforth DIQs**,

Please read carefully ... it can save you lots of time and heartburn!

:)

Here is the **MEAL PACKAGE** info from the **Area Schedule & Costs** document:

We have our Area meals at the Anatole, except for those provided at the Convention Center.

Our Area **MEAL PACKAGE** includes these meals:

(Saturday) **DIRECTOR / DIQ LUNCHEON** (added only to Director/DIQ Meal Package)

(Sunday) **AREA AWARDS DINNER** (\$65 individually if you need an extra one)

DIRECTORS DETERMINE UNIT DINNER LOCATION AND \$... not part of your Area Meal Package

(Tuesday) **BOX LUNCH / DINNER** (to pick up at Anatole before Awards Night)

(Wednesday) **BLAST-OFF LUNCHEON**

Directors/DIQs = \$170 ... Consultants = \$130 ... Remember to add in your Spouses/Guests if they are attending.

Directors & Consultants can purchase their Meals on our Area Web site:

www.patdanforth.com

Click on the Home Page (upper right hand) Seminar 2008 Area Information icon

THE SEMINAR MEAL PACKAGE INFO HAS BEEN POSTED WITH:

DEADLINE for registering for MEAL PACKAGES is:

MONDAY NIGHT, JULY 7TH, MIDNIGHT

After Midnight there is a \$15 Late Fee

for each of the Meal Packages (even the Area Awards Dinner).

You will still be able to register until Friday,
but the Late Fee will be added in the prices.

The additional \$15 is to "get it done". It is that much harder on my office to do everything the last week before Seminar, and the Anatole doesn't appreciate constant changes. I know you understand because as Directors you have put on functions where you need the info/money on time to honor your commitments to the hotels, caterers, etc. With the adjusted deadline those Consultants/Directors who are waiting on end-of-month paychecks can meet that deadline. There may still be some Consultants in your Unit who need your help registering ... I know you will help them get it done.

Remember, you can pay with:

PayPal - the only way to get a confirmation

Visa

Master Card

Discover

Am Exp

Those of you who are NOT paying with PayPal will NOT get a confirmation. If you registered using a credit card, PayPal doesn't have access to the credit card information and can't communicate with you about it. You will have to check with your credit card company to see that the charges went through. Please try to not email Jennifer about it ... you can imagine her trying to respond to so many people. Thanks!

MEAL TICKETS will be handed out to the Directors at our Workshop/Luncheon. Each person

will have a color-coded Meal Ticket for each meal. No one will be able to enter the function room without their Meal Ticket. Seriously. They will have to go back to their room for it if necessary. Hear my heart: please don't ask for exceptions. When my Assistants or I are asked about organizational details while we are trying to focus on people it is very disruptive and frustrating. And it is not fair to the people who have their ticket ... got there on time ... are in the right seat ... etc. Hear my heart again: even those who chose to not eat the meal (for whatever reason) must have a ticket. I have rarely eaten a Unit/Area meal in 36 Seminars (too busy) but I paid for each meal. At Seminar 2002 I had Bell's Palsy and the left half of my face was totally paralyzed. I drank Slim-Fast and milk shakes for every meal but I also paid the Anatole for every meal. (Please see below for info on Special Dietary needs.)

This is a MEAL PACKAGE. I cannot pro-rate the amount based on different Director/Consultant schedules. When we register for Seminar and cannot get there by Day 1 morning ... or we have to miss Company Awards Night ... or we have to leave early on Day 3 ... MKHQ does not pro-rate our Seminar Registration fee. They don't break down each event of Seminar to different dollar amounts. I also cannot do that with the Meal Package. If you want to trade/sell Meal Tickets I would suggest that you divide the Package cost by the number of meals for an approximate price. Naturally each meal is a little bit different in cost, but this will help you "wing it". When you divide the Directors' cost of \$170 by their 4 meals you get: \$42.50. When you divide the Consultants' cost of \$130 by their 3 meals you get: \$43.33. I would suggest that you consider each Meal Ticket to be worth \$43. Make it simple. Mary Kay Ash said, "Don't let the pennies get so close to your eyes that you can't see the dollar signs." Please don't misinterpret that. I have also been in the position of not having money. I understand, I just can't make it perfect for everyone.

Area Awards Dinner. This is the only meal where individual Meal Tickets will be available. There are always a lot of Family/Guests/Prospects who want to come ... and never enough tickets to "trade". You may only order the **AWARDS DINNER** through Jennifer. It is \$65 if you email her no later than July 7th:

jennifer@patdanforth.com

Subject Line: **AWARDS DINNER**

If you need VEGETARIAN, VEGAN, ALLERGY-RELATED, or KOSHER meals Jennifer will notify the chef for you. Once you indicate a **SPECIAL MEAL NEED, ALL YOUR MEALS** will be that way. Please don't make special requests based on food likes/dislikes. If it were up to me, every meal would be a variety of chocolate courses ... but I eat what is in front of me. Like I always told my daughters ... it's not your last meal. You need to email Jennifer no later than July 7th:

jennifer@patdanforth.com

Subject Line: **SPECIAL MEAL NEEDS**

A WORD ABOUT JENNIFER ... she is MY Assistant. :) She is extremely smart (Masters Degree in Special Education / Behavior Analysis). She is also extremely kind-hearted. Please communicate with her with the respect that you would want to receive. For those of you who may not understand why I just requested that, consider that there are multiple reasons that I request anything. 1) it doesn't always happen, 2) when she has to deal with something, it is really me dealing with it, 3) you WANT to keep her "happy" so that she can keep ME "happy" (trust me). Jennifer will have her own Assistant at Seminar ... Ashley. Ashley was at Leadership Conference, but will be at Seminar for the first time, which is much more challenging. Please communicate with her the way you would communicate with Jennifer.

When the CHOICE is to LAUGH or CRY,
CHOOSE TO LAUGH!

For additional reference material read:

Oh the Places You'll Go

by Dr. Seuss

XO,

Pat