

DANFORTH AREA SEMINAR 2011 AWARDS

CONTEST QUALIFICATIONS

CIRCLES OF MERIT / ACHIEVEMENT / EXCELLENCE FOR UNIT RETAIL PRODUCTION

Circle of Merit is \$150,000 - \$299,999 - Receive an Area Rosette
Circle of Achievement is \$300,000 - \$649,999 - Receive an Area Rosette & an Award (or Bee if TOP TEN)
Circle of Excellence is \$650,000 +- Receive an Area Rosette & an Award (or Bee if TOP TEN)
TOP TEN (Min \$300,000) - Receive a Plaque, a LARGE Area Rosette, & a 14K Gold Bee with Pearls

PEARL BEE AWARDS WHEN IN TOP TEN:

\$300,000-\$499,999 - Receive a 14K Gold Bee with Pearls
\$500,000-\$649,999 - Receive a 14K Gold Bee with Pearls & ONE DIAMOND
\$650,000-\$799,999 - Receive a 14K Gold Bee with Pearls & TWO DIAMONDS
\$800,000+ - Receive a 14K Gold Bee with Pearls & THREE DIAMONDS
QUEEN - Receives a 14K Gold Bee with Pearls & FIVE DIAMONDS

CIRCLES OF MERIT / ACHIEVEMENT / EXCELLENCE FOR UNIT SHARING

Circle of Merit is 36 qualified Unit Members (\$600 whl) - Receive an Area Rosette & an Award
Circle of Achievement is 60 qualified Unit Members (\$600 whl) - Receive an Area Rosette & an Award (or Bee if TOP TEN)
Circle of Excellence is 96 qualified Unit Members (\$600 whl) - Receive an Area Rosette & an Award (or Bee if TOP TEN)
TOP TEN (Min 60 qualified Unit Members) - Receive a Plaque, a LARGE Area Rosette, & a 14K Gold Bee with Pearls

PEARL BEE AWARDS WHEN IN TOP TEN WITH A MINIMUM OF 60 QUALIFIED UNIT MEMBERS:

60 qualified Unit Members - Receive a 14K Gold Bee with Pearls & ONE DIAMOND
96 + qualified Unit Members - Receive a 14K Gold Bee with Pearls & TWO DIAMONDS
QUEEN Receives a 14K Gold Bee with Pearls & THREE DIAMONDS

AREA DIRECTOR PRINCESS COURT OF PERSONAL SALES

Minimum of \$18,000 Retail in personal purchases receive an Area Rosette
Minimum of \$27,000 Retail in personal purchases receive an Area Rosette & Award
TOP TEN (\$36,000 + Retail) receive an Area Rosette, Plaque, & 14K Gold Bee
QUEEN (\$36,000 + Retail) receives an Area Rosette, Plaque, & 14K Gold Bee with a Diamond

AREA CONSULTANT PRINCESS COURT OF PERSONAL SALES

Minimum of \$18,000 Retail in personal purchases receive an Area Rosette
Minimum of \$27,000 Retail in personal purchases receive an Area Rosette & Award
TOP TEN (\$36,000 + Retail) receive an Area Rosette, Plaque, & 14K Gold Bee
QUEEN (\$36,000 + Retail) receives an Area Rosette, Plaque, & 14K Gold Bee with a Diamond

AREA PRINCESS COURT OF PERSONAL SHARING

From 8-11 qualified Team Members (\$600 wholesale) receive an Area Rosette
From 12-23 qualified (\$600 wholesale) receive an Area Rosette & Award
24 or more qualified (\$600 wholesale) = NATIONAL QUEENS COURT OF SHARING
TOP TEN (minimum 24 or more qualified) receive an Area Rosette, Plaque, & 14K Gold Bee
QUEEN (minimum 24 or more qualified) receives an Area Rosette, Plaque, & 14K Gold Bee with a Diamond
Within the groups, ranking is based on Seminar Commission Check

MOST IMPROVED UNIT

Reports compare the same time frame from last Seminar year to this Seminar year.

A "Most Improved" Unit has had at least one full Seminar year as a Unit

TOP FIVE

#2-5 in OVERALL UNIT at Seminar will receive an Area Rosette & an Award
QUEEN receives an Area Rosette, Plaque, & a 14K Gold & Ruby Bee

*****OVERALL UNIT*****

Determined by totaling all category percentages.

**GROSS
WHOLESALE**

**UNIT
SIZE**

**AGREEMENT
RECRUITS**

**CONSULTANT
PRODUCTIVITY**

ROOKIE UNIT OF THE YEAR

A "Rookie" Unit must have one full Seminar year as a Unit before she moves to the "Most Improved" list.

TOP FIVE

#2-5 in ROOKIE UNIT at Seminar will receive an Area Rosette & an Award
QUEEN receives an Area Rosette, Plaque, & a 14K Gold & Ruby Bee

*****OVERALL UNIT*****

Determined by totaling all category rankings.

**GROSS
WHOLESALE**

**UNIT
SIZE**

**AGREEMENT
RECRUITS**

**CONSULTANT
PRODUCTIVITY**