

Dear **Danforth Directors AND DIQS**,

I am very excited to announce ... **a COMMITMENT by ME to travel to YOU** when, as a NEW Director, you **complete the first two parts** of the company's **New Director Programs**. If you don't already understand the programs and have the Tracking Sheets, please see our Danforth Area Website for them. Under Consultant Contests : http://www.patdanforth.com/Consultants/Consultants_-_Success_Center.html

Mary Kay has offered AMAZING opportunity for our **NEW Directors to earn \$1000 ... \$2000 ... \$3000 in their first 12 months as Directors plus MORE valuable awards.** Those who don't **MAKE IT HAPPEN** are leaving money on the table!!!

New Director Programs:

- 1 - On the Move** - By the end of the 3rd month following your debut date:
 - Achieve a total of at least \$15,000 Unit wholesale production within three months of your Unit debut date.
 - Add 3 or more personal \$600 wholesale qualified team members.
- 2 - Fabulous Fifties** - By the end of the 6th month following your debut date:
 - Achieve a total of at least \$30,000 Unit wholesale production within six months of your Unit debut date.
 - Build and maintain 50 Unit Members. (*New Offspring are "factored in" ...*
Pat's additional qualification: no more than 5 Unit Members with Agreements-Only)
- 3 - Honor Society** - By the end of the 12th month following your debut date:
 - Achieve at least \$60,000 in Unit wholesale production within one year of your Unit debut date.
 - Have a Unit size of 50 or more one year from your Unit debut date.

I will travel to you as soon as possible within the constraints of Company Events, your commitments, and my commitments. When you accomplish the **EARN A VISIT FROM PAT** program I will work with you as well your Senior to do whatever you want during my two or three days there. I usually do a Guest Event followed by a Consultant Education Workshop ... plus whatever Director Meeting/Luncheon you might want to include. In addition, I do one event (maybe a Pot Luck including husbands) with just the New Unit & Senior Unit to give them extra special time together ... and to give me a chance to know them on a more personal level.

XO,

Pat

I BEE-lieve in YOU!

YOU can take advantage of earning
\$3000 your FIRST YEAR as a Director:

On the Move ... Fabulous 50s ... Honors Society