

Mary Kay Fast Fun Facts

Name _____
 Phone _____
 Email _____
 Occupation _____

Are you looking for something more? Fun Money Flexibility Other _____
What do you like best about your current job or situation? _____
What would you like to change? _____
If you could create the perfect career for yourself, what 2 or 3 things would be most important? _____

Mark the group of words that best describe you. (Use A for your first choice, B for your second.)

<u>Results Oriented</u> Makes quick decisions Likes control Likes authority Makes own rules Dominate <input type="checkbox"/>	<u>People Oriented</u> Loves to talk Motivational Enthusiastic Recognition oriented Influencing <input type="checkbox"/>	<u>Family Centered</u> Loyal Slow to change Security minded Goes by rules Steadiness <input type="checkbox"/>	<u>Detail Oriented</u> Perfectionist Critical Analytical Slow to change Consistent <input type="checkbox"/>
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Fast Fun Facts
Circle the ones that appeal to you most.

- 50% profit on all sales—consumable products
- Receive praise, recognition, and prizes
- Flexibility to work when you want
- You are your own boss
- Earn the use of a car or take cash compensation
- Tax deductions—supplies, travel, equipment, etc.
- No quotas and no territories
- Golden rule
- Priorities of Mary Kay—1st God, 2nd Family, 3rd Career
- Positive support system that encourages success
- Equal opportunity advancement—you decide when you want to move up
- \$100 plus tax & shipping to get started

We have found that the following qualities make for a successful business - the more the better!
How many qualities do you have?
Check all that apply.

- You're a busy person. Busy people get things done
- You have a small to large circle of influence—we teach you how to build your customer base
- You're not the sales type. We look for genuine people who want to help others.
- You have more month than money. It's a great motivator!
- You're family oriented. You'll do more for your family than for yourself.
- You're a decision maker. You realize there will never be a perfect time and that indecision increases stress.

Other than fear, what else would hold you back from becoming a consultant? _____
Hypothetically, if you were to begin a Mary Kay business, what are your personal strengths and why would you be good? _____

Please circle your interest level in a Mary Kay business.

A = Absolutely, I have nothing to lose and everything to gain. Sign me up!
B = Yes But I have some questions, so by me a cup of coffee or invite me to the next career event.
C = I would like to Check it out so send me home with some information. It sounds interesting.
D = Definitely not for me ever in a million years. I am happy being a retail customer.