

Dear **Danforth Directors AND DIQS**,

I am very excited to announce ... **a COMMITMENT by ME to travel to YOU** when, as a NEW Director, you **complete the first two parts** of the company's **Chart Your Course** program. Please see our Danforth Area Website to completely understand the program and get the Tracking Sheets. You will find the info under Consultant Contests and under Director Contests.

Mary Kay has offered AMAZING opportunity for our **NEW Directors to earn \$1000 ... \$2000 ... \$3000 in their first 12 months as Directors**. Those who don't **MAKE IT HAPPEN** are leaving money on the table!!!

Chart Your Course:

1 - On the Write Track - By the end of the 3rd month following your debut date:

- Achieve a total of at least \$15,000 Unit wholesale production within three months of debut date.

- Add 3 or more personal \$600 wholesale qualified team members.

2 - Fabulous Fifties - By the end of the 6th month following your debut date:

- Achieve a total of at least \$30,000 Unit wholesale production within six months of debut date.

- Build and maintain 50 Unit Members. (*New Offspring are "factored in" ...*

*Pat's additional qualification: **no more than 5 Unit Members with Agreements-Only***)

3 - Honor Society - By the end of the 12th month following your debut date:

- Achieve at least \$60,000 in Unit wholesale production within one year of debut date.

- Have a Unit size of 50 or more one year from your debut date.

I will travel to you as soon as possible within the constraints of Company Events, your commitments, and my commitments.

XO,

Pat

I BEE-lieve in YOU!

Chart Your Course!

YOU can take advantage of earning

\$3000 your FIRST YEAR as a Director:

On the Write Track ... Fabulous 50s ... Honors Society