

Learn MORE 5 Minute Marketing

Thank you for helping your Consultant with her Marketing information assignment!!
You will receive a gift for your time!

YOUR NAME: _____
PHONE: _____
ADDRESS: _____

YOUR CONSULTANT'S NAME: _____

HOW WE EARN MONEY IN MARY KAY

1. Classes: A Hostess invites two or more Guests for a Class taught by a Consultant. The Consultant thanks the Hostess with a gift and/or product.
2. Makeovers/Facials: Only one or two with no Hostess.
3. Reorders: We have a consumable product that customers continue to purchase!
4. Dovetailing: Is like substitute teaching.
*You schedule the class, another teaches it
*You share the profit
5. Team Building: recruiting others into MK
*Recruit 1-4 = 4% monthly commission check
* Recruit 5 = 9% monthly commission check
* Recruit 5 & you order = 13% monthly comm. check
*PLUS: Additional bonuses and incentives!
6. Leadership: leading a Unit by example. Directors receive everything above + 23% unit volume commissions, Sharing bonuses, trips, and more!

CIRCLE THE ONES THAT APPEAL TO YOU!!

WHY CHOOSE A MARY KAY CAREER?

1. More Income potential (6 figure incomes)
2. More Money Part-Time (extra \$1,000 a month)
3. More Time with My Family (Faith, Family, Career)
4. More Flexibility (Be your own boss)
5. More Freedom - No Quotas or Territories
6. More Recognition & Prizes (month, quarter, year)
7. More Control in Advancement (promote yourself)
8. More Income Tax Advantages (working from home)
9. More Positive & Powerful Girl Friends
10. More Personal Growth in all areas of your life
11. More Security - 100 % Customer satisfaction & 90% Consultant Buy Back
12. More FREE Cars & 85 % car insurance paid by MK
13. More of the #1 Selling Brand of Skin Care and Color Cosmetics at cost for myself!!!!

CIRCLE THE ONES THAT APPEAL TO YOU!

HELP YOUR CONSULTANT SOME MORE?

1. Can you think of 3-5 people that you feel might enjoy a Mary Kay makeover?

2. Can you think of 2-3 people that you feel might enjoy having a MK business part-time?

GETTING STARTED IN MARY KAY

1. Fill out a Beauty Consultant Agreement
 2. Buy a Starter Kit for \$100 & tax & \$8.75 shipping
 3. Inventory is optional
 4. Observe three Selling Appointments
 5. Attend free local/on-going training
- MOST CONSULTANTS WORK MARY KAY SPARE or PART-TIME SCHEDULING AROUND PRIORITIES & COMMITMENTS

Circle WHERE YOU ARE ON A SCALE OF 1-10?

No 5's allowed!

- 8-10 **Ready for More** - Let's get started
6-7 **Need More Info** - Very Interested
1-4 **No More for Now** - I will be a great friend, customer, or Hostess!

IS THERE ANY REASON WHY YOU COULDN'T ORDER YOUR STARTER KIT AND GET STARTED?